#### 898 Master's Research

Fall, Spring, Summer. 1 to 6 credits. A student may earn a maximum of 6 credits in all enrollments for this course. R: Approval of department.

Master's degree Plan B project.

#### 899 Master's Thesis Research

Fall, Spring, Summer. 1 to 10 credits. A student may earn a maximum of 99 credits in all enrollments for this course. R: Open only to graduate students in Horticulture. Master's thesis research.

# 941

**Quantitative Genetics in Plant Breeding** Spring of even years. 3(2-2) Interdepart-mental with Crop and Soil Sciences; Forestry. Administered by Department of Crop and Soil Sciences. RB: (CSS 819 and STT 464)

Theoretical and genetic basis of statistical analysis of quantitative traits using genetic markers. Computational tools for the study of quantitative traits.

#### 999 **Doctoral Dissertation Research**

Fall, Spring, Summer. 1 to 24 credits. A student may earn a maximum of 99 credits in all enrollments for this course. R: Open only to Ph.D. students in Horticulture.

Doctoral dissertation research.

# HOSPITALITY **BUSINESS**

# HB

# **School of Hospitality Business** The Eli Broad College of Business and The Eli Broad **Graduate School of Management**

# 100 Introduction to Hospitality Business Fall, Spring. 2(2-0) R: Open only to freshmen or sophomores. Open to juniors or seniors in the Hospitality Business major. SA: HRI 200, HB 200

Sectors, segments and disciplines of the hospitality and tourism industries. Impact of travel and tourism. Hospitality trends. Overview of accounting, marketing, and sales.

#### 105 Service Management Principles

Fall, Spring. 2(2-0) RB: (HB 100) R: Open to freshmen or sophomores. Open only to juniors or seniors in the Hospitality Business maior.

Concept of service organizations. Key issues in delivering and managing services. Service intangibility. Needs, expectations, habituation and customer satisfaction. Prepurchase and postpurchase behaviors

### 201 **Hospitality Business Professional** Development I

Fall, Spring. 1(1-0) P:M: (HB 100) RB: Completion of Level I internship. R: Open only to Hospitality Business majors.

Self-assessment of personal and professional interests, values, and skills. Definition of professional goals. Career planning. Offered half of semester.

#### 210 Introduction to the Casino Industry Fall of odd years. 3(3-0)

Social issues of gaming, casino games of chance, management controls and marketing plans.

#### 237 Management of Lodging Systems

Fall, Spring. 3(3-0) P:M: (HB 100) R: Not open to seniors. SA: HRI 237

Interrelated systems in lodging operations. Front desk, reservations, housekeeping, private branch exchange (PBX) telecommunications, guest services and security. Segmentation of lodging products and associated management challenges.

# Food Management: Safety and Nutrition Spring. 3(3-0) P:M: (HB 100) R: Not open to 265

seniors. SA: HRI 265

Standards of microbiology, sanitation, nutrition, and other quality issues in food management. Chemical, health, and workplace standards. Management of product quality and costs.

### 267 Management of Food and Beverage

Systems Fall, Spring. 3(3-0) P:M: (HB 100) R: Not

open to seniors. Principles of menu planning, designing and pricing. Control of food and beverage products during purchasing, receiving, storing and issuing. Labor control principles. Control of revenue during sale. Food and beverage segment overview.

# 293 **Cooperative Education for Business** Students

Fall, Spring. 1(1-0) A student may earn a maximum of 3 credits in all enrollments for this course. Interdepartmental with Marketing and Supply Chain Management; Accounting; Economics; Finance; Management. Administered by Department of Marketing and Supply Chain Management. R: By permission of the Department only.

Integration of pre-professional educational employment experiences in industry and government with knowledge and processes taught in the student's academic program. Educational employment assignment approved by the Department of Marketing and Supply Chain Management.

# 302

Hospitality Managerial Accounting Fall, Spring. 3(3-0) P:M: (ACC 201 and CSE 101 or concurrently and STT 201) and (HB 100) R: Open only to juniors or seniors in the Hospitality Business major. SA: HRI 302

Principles of managerial accounting applied to hospitality enterprises. Topics include financial statements, forecasting methods, internal control, and ethics.

#### 307 **Hospitality Human Resources**

Fall, Spring, Summer. 3(3-0) P:M: (HB 100 and HB 105 and HB 201) RB: Completion of Level I internship. R: Open only to juniors or seniors in The School of Hospitality Business

Human resource management and interpersonal skills in the hospitality industry. Managing in a culturally diverse workplace.

#### 311 **Hospitality Finance**

Fall, Spring, Summer. 3(3-0) P:M: (HB 302) R: Open only to Hospitality Business majors. Not open to students with credit in FI 201 or FI 311 or FI 320.

Optimal management of a hospitality firm's assets and financing requirements. Analysis of financial statements, financial markets, risk, valuation, shortterm and long-term financing and investment.

#### **Casino Operations and Management** 320

Fall of even years. 3(3-0) P:M: (HB 210) R: Open only to students in the Hospitality Business major.

Practices and problems associated with casino management. Staffing, security, protection of table games, and control.

#### **Club Operations and Management** 321

Spring of odd years. 3(3-0) P:M: (HB 100 and HB 105) R: Open only to students in the Hospitality Business major. SA: HB 211

Club operations and management. City, country, yacht, and athletic clubs. Field trips required.

#### Hospitality Information Systems 337

Fall, Spring. 3(3-0) P:M: (HB 237 and CSE 101) R: Open only to juniors or seniors in the Hospitality Business major.

Technology for gathering, analyzing, storing and communicating information within the hospitality industry.

#### **Quantity Food Production Systems** 345

Fall, Spring. 3(1-4) P:M: (HB 265) R: Open only to juniors or seniors in the Hospitality Business major. SA: HRI 345

Organization of food and beverage operations. Product knowledge, especially purchasing, storing, preparing and production in food service operations. Menu development and recipe management.

#### **Facilities Maintenance and Systems** 349

Fall. 3(3-0) P:M: (HB 237) Managing the physical plant of a hospitality business. Key systems, safety, preventive maintenance, energy conservation.

# 370 Hospitality Business v-Commerce Spring. 3(3-0) P:M: (HB 337) R: Not open to

freshmen. Technology and marketing considerations for automatic merchandising in the hospitality industry.

# 375

Hospitality Marketing Fall, Spring. 3(3-0) P:M: (HB 337) R: Open only to juniors or seniors in The School of Hospitality Business. Not open to students with credit in MSC 300 or MSC 327.

Marketing of hospitality products and services in an increasingly competitive, global, and culturally diverse market.

#### 376 **Hospitality Sales Process**

Fall. 3(3-0) P:M: (HB 375) R: Open only to juniors or seniors in The School of Hospitality Business. Not open to students with credit in MSC 313.

Management of the sales process in the hospitality industry.

# 380 Meeting and Event Planning and Management

Spring. 3(3-0) P:M: (HB 375 or concurrently) R: Open only to juniors or seniors in the Hospitality Business major.

Planning, developing, budgeting, promoting, delivering, and evaluating meetings or special events in the hospitality industry.

# 382 **Hospitality Business Real Estate** Development

Fall of even years. 3(3-0) P:M: (HB 311) R: Open only to juniors or seniors in the Hospitality Business major.

Process of planning and developing a commercial real estate project: conceptualization and planning, feasibility, commitment, design layout and construction, and management and operation.

### 401 Hospitality Business Professional Development II

Fall, Spring. 1(1-0) P:M: (HB 307) RB: Completion of Level II internship. R: Open only to Hospitality Business majors.

Defining hospitality career goals and designing and implementing a strategic job search and profes-sional development plan. Offered half of semester.

## 405 Advanced Management of Food and Beverage Systems

Fall. 3(3-0) P:M: (HB 267 and HB 345) R: Open only to juniors or seniors in the Hospitality Business major.

Design of food and beverage control systems, emphasis on product purchasing (policies, suppliers, selection and evaluation, determination of quality and quantity, ethics and use of technology), inventory management and issuing systems, revenue control procedures and equipment.

#### 411 **Hospitality Beverages**

Spring of odd years. 3(3-0) R: Open only to seniors or graduate students in the Hospitality Business major. Evaluation and selection of hospitality beverages.

Geographical origins of beverages, beverage production, quality assessment, matching beverages with food, health and social considerations.

# 415 Managing Quality in Hospitality Businesses

Fall. 3(3-0) P:M: (HB 307 and HB 375) Quality management and leadership in hospitality businesses. Quality planning and improvement, assessment, internal and external customer surveys and feedback, costs of quality, strategic quality planning

#### 447 Hospitality Business Law

Fall, Spring. 3(3-0) P:M: (HB 265 and HB 307) R: Open only to seniors or graduate students in The School of Hospitality Business. SA: GBL 447

Legal aspects of hospitality industry, including structure of the U.S. legal system, contracts, torts, discrimination, property and product liability. Administrative law and government regulation of the industry.

## 460 International Lodging Development and Management

Fall of odd years. 3(3-0) P:M: (HB 237 and HB 311) R: Open only to juniors or seniors in the Hospitality Business major.

Global perspective of the lodging industry. International lodging companies, risks and barriers of developing and managing lodging properties internationally, financing international hotels, strategic alliances between international partners, differences in managing lodging properties in a global environment.

#### 473 Hospitality Industry Research

Fall of even years. 3(3-0) P:M: (HB 337) R: Open only to juniors or seniors in the Hospitality Business major.

Strategies and techniques for obtaining, analyzing, evaluating, and reporting relevant research data.

### 475 **Applied Hospitality Marketing in Food** Service

Spring. 3(3-0) P:M: (HB 267 and HB 375) R: Open only to seniors in the Hospitality Business major. Not open to students with credit in HB 476.

Application of marketing principles in the food service industry. Identifying, influencing and satisfying demand for food products and services.

### Applied Hospitality Marketing in Lodging 476

Fall. 3(3-0) P:M: (HB 237 and HB 375) R: Open only to seniors in the Hospitality Business major. Not open to students with credit in HB 475.

Application of marketing principles in the lodging industry. Identifying, influencing and satisfying demand for lodging products and services.

#### 482 **Advanced Hospitality Finance**

Spring. 3(3-0) P:M: (HB 311) R: Open only to juniors or seniors in the Hospitality Business major. SA: HRI 482

Cash flow determination and management. Strategies for financing hospitality ventures and expansion. Determining financial viability of proposed and existing operations.

#### 485 **Hospitality Foodservice Operations**

Fall, Spring, Summer. 3(1-4) P:M: (HB 345) R: Open only to seniors in The School of Hospitality Business. SA: HRI 485

Beverage management and dining room service. Guest relations and current management topics. Emphasis on foodservice team projects.

# 489

Hospitality Business Strategy (W) Fall, Spring. 3(3-0) P:M: (HB 307 and HB 311 and HB 375) RB: Completion of Level I and Level II internship. R: Open only to seniors in The School of Hospitality Business.

Management problems and issues in the hospitality industry. Focus on decision-making models. Case study analysis, discussion and report writing.

#### 490 Independent Study

Fall, Spring, Summer. 1 to 3 credits. A student may earn a maximum of 6 credits in all enrollments for this course. R: Open only to juniors or seniors in The School of Hospitality Business. Approval of School. SA: HRI 490

Supervised research in hospitality management and operations.

#### 491 **Current Topics in Hospitality Business**

Fall, Spring. 3 to 6 credits. A student may earn a maximum of 6 credits in all enrollments for this course. R: Open only to seniors in The School of Hospitality Business. SA: HRI 491

Emerging topics or issues confronting the hospitality service industry.

#### 801 Seminar in Hospitality Business

Fall, Spring. 3(3-0) Issues of critical importance to hospitality business.

#### 802 **Hospitality Operations**

Fall, Spring. 3(3-0) Hospitality business operational issues.

# 807 Workforce Management in the Hospitality Industry

Fall. 3(3-0) R: Open only to graduate stu-dents in Business. SA: HRI 807

Identifying and solving hospitality workforce problems. Topics include leadership styles, interpersonal and organization communication.

## 837 **Hospitality Computer Information** Systems

Spring. 3(3-0) R: Open only to graduate students in College of Business. SA: HRI 837

Overview of computer systems and networks designed for the hospitality industry.

#### Marketing in the Hospitality Industry 875

Spring. 3(3-0) R: Not open to first-year graduate students. Open only to MBA students. SA: HRI 875

A framework for understanding hospitality marketing in a global business environment. Emphasis on industry responses to changing consumer trends, and applying marketing principles to case studies.

# 882 Financial Management in the Hospitality Industry

Spring. 3(3-0) SA: HRI 882

Interpretation and analysis of financial statements. Budget preparation and analysis. Leasing, franchising, and management contracts.

# 885 Seminar in Food and Beverage Systems Management Fall. 3(3-0)

Management principles and practices in quality food and beverage operations. Product, sales, income, and human resource strategies.

#### 889 Hospitality Industry Field Study

Fall, Spring, Summer. 3 to 6 credits. A student may earn a maximum of 6 credits in all enrollments for this course. RB: 12 credits graduate course work R: Open only to graduate students in the College of Business.

Research on a current issue, problem or opportunity in a segment of the hospitality industry. Industry relationships and networking. Faculty supervision in a field setting.

#### 890 Independent Study

Fall, Spring. 1 to 3 credits. A student may earn a maximum of 3 credits in all enrollments for this course. R: Open only to graduate students in the College of Business. Approval of school. SA: HRI 890

Faculty-supervised independent study.

# **HUMAN ECOLOGY** HEC

# **College of Human Ecology**

#### 101 Applications in Human Ecology

Fall. 2(2-0) R: Open only to freshmen. Historical and philosophical foundations of human ecology. Exploration of the university as a human ecological system and the ways in which students adapt to and shape their first-year experience.

#### Independent Study 290

Fall, Spring, Summer. 1 to 6 credits. A student may earn a maximum of 6 credits in all enrollments for this course. R: Open only to students in the College of Human Ecology.

Individual study of interdisciplinary topics related to the human ecology perspective under the guidance of a faculty member.